# Lender Onboarding Package

#### Lender Name

### How to submit your package successfully:

- 1) All questions and submissions must be sent to LenderRelations@ihda.org.
- 2) Please complete the email subject line with 'NMLS ID Number / Lender Name Recertification Submission'.
- 3) As possible, include all items COMPLETED in one email at the same time
  - a) Use zip files or compressed PDF where possible, to help with size
  - b) If you are still struggling with size limits, please email and let us know so that we may provide other instructions.
  - c) If you have to send more than one email, please number them (example: 1 of 2, 2 of 2)
- 4) We will review your package in the order in which it is received. Depending on volume it can take us up to 15 business days to respond to your email.
  - a) IHDA security filters may prohibit certain secure email software(s) and share file sites are prohibited.
  - b) If no response after 15 days, please email <u>LenderRelations@ihda.org</u> directly.
- 5) We will allow valid authenticated electronic signatures (*example: DocuSign, Adobe Sign, or other similar e-sign software*).
- 6) Electronic submissions are preferred, but not required. If electing to do wet signatures, the original Agreements must be mailed to:

#### Illinois Housing Development Authority

Attention: Homeownership 111 E. Wacker Drive, Suite 1000 Chicago, IL 60601



\*\*LENDER ONBOARDING\*\* To be submitted after approval with U.S. Bank





### Lender Onboarding Application

Thank you for selecting IHDA as your lending partner! To become an approved IHDA lender, please review and complete the form below. Please note, all IHDA lenders must be approved with the corresponding Agency or GSE (Government Sponsored Enterprise) whose lending products they intend to originate (i.e. – FNMA, FHLMC, FHA, VA, USDA). *Examples of required documents are linked within this checklist*. All required documents are located starting on page 2. Please **allow 30 to 60 days** for a determination. For any questions on the process, please email <u>lenderrelations@ihda.org</u>.

\*PLEASE READ THE CHECKLIST CAREFULLY, ALL ITEMS MUST BE CORRECT AND ACCOUNTED FOR TO BE APPROVED\*

LENDER INFORMATION	
Company/Lender/Mortgagee Name	
Company/Lender/Mortgagee NMLS ID	
Preparer Name	Preparer Title
Preparer Email	Preparer Phone
COMPLIANCE CERTIFICATIONS	
I, (LEADERSHIP CONTACT NAME)	as
(POSITION/TITLE)	

certify that our company is compliant with the following and will provide supporting evidence at the request of the Illinois Housing Development Authority or its partners, at any time:

- 1) Our company complies with all applicable Agency, local, state, and federal regulations, and/or ordinances.
- 2) Our company and its entities, including all DBA's and branches, are in good standing with applicable licensing authorities.
- 3) Our company complies with HUD's Affirmative Fair Housing Market regulations.
- 4) Our company complies with Appraiser Independence Requirements (AIR), including monitoring, and maintains a written policy governing the appraisal ordering process and preparation of Appraisal Reports prepared on the company's behalf.
- 5) Our company complies with, and has policies concerning, the Bank Secrecy Act, USA Patriot Act, Anti-Money Laundering Act, OFAC, and Fraud Detection and Reporting.
- 6) If our company chooses to utilize electronic signatures, we follow all required Agency, federal, and state guidelines, including the Illinois Uniform Electronic Transactions Act and any related Illinois Law.
- 7) Our company screens all parties to mortgage origination against all applicable exclusionary lists, including, without limitation, FNMA, FHLMC, and FHA as required by the regulations.
- 8) Our company maintains an ongoing Quality Control Review Program. This includes a written plan that includes details on conducting reviews on a random sample of not less than 10% of loans originated on behalf of the company, resolving QC discrepancies, identifying trends and root causes, taking corrective actions, and reporting to senior management as required by each Agency.
- 9) During the certification period our company was not sanctioned by any State(s) (as defined at 12 U.S.C. § 1707(d)) in which the company will originate insured mortgages or Title I loans, except for those Sanctions, if any, that the Company/Mortgagee reported to HUD, GNMA, FHLMC, and/or FNMA and for which the Mortgagee/Company received explicit clearance from HUD, GNMA, FHLMC, and/or FNMA to continue with the certification process.
- 10) I certify that, during the certification period, the company, or any Authorized Representative (and/or Corporate Officer (as defined in HUD Handbook 4000.1 I.A.3.c.iv.(B)) was not:
  - a) Subject to a suspension, debarment, or under a Limited Denial of Participation (LDP); or
  - b) Refused or had revoked, any license necessary to conduct normal operations in the mortgage loan

industry by any State(s) (as defined at 12 U.S.C. § 1707(d)) in which the company will originate insured mortgages or Title I loans; except for those occurrences, if any, that the company reported to HUD, GNMA, FHLMC, and/or FNMA and for which the Company/Mortgagee received explicit clearance from HUD, GNMA, FHLMC, and/or FNMA to continue with the certification process; or

c) Subject to a suspension, debarment, or other action as a result of principal officer background check(s), furthermore certifying all principal officer background checks have been free from negative findings.

- 11) I acknowledge that I am an Authorized Representative (and/or Corporate Officer) of the above-mentioned company authorized to execute these certifications and acknowledgments on behalf of the company.
- 12) I certify that the preceding statements are materially correct to the best of my knowledge.

Authorized Lender Representative Signature

Authorized Lender Representative Title

#### **REQUIRED DOCUMENTATION TO BE SUBMITTED**

*Please note that all underlined items below link to sample documents.* If N/A is selected, a **Included NA** reason must be provided on this form or in an attached document. E-mail all digital items and questions to <u>lenderrelations@ihda.org</u>. Instructions for sending originals are listed on page 3.

- 1. **U.S. Bank Approval Letter** IHDA will verify that the lender is recently (within 18 months) an approved and/or recertified participating lender with U.S. Bank Home Mortgage.
- 2. Executed Board Resolution from the Applicant's Board of Directors Authorizes Lender to enter into the Mortgage Purchase Agreement with IHDA (*Illinois Housing Development Authority's name must be spelled out in the resolution*). Resolution must also clearly state all authorized signatories to this transaction. Signors cannot attest to their own signature authorization. Resolution should be on the entity's letterhead. You may use the blank template provided or provide your own that matches the requirements in the template. Copies are allowed.
- 3. <u>Certificate of Incumbency</u> An officer of the entity certifies the identity and signatures of the authorized signatories of the Lender (as indicated on the Board Resolution required above). It must, at a minimum, include the name, title, and original signature specimen of whoever will be executing the Mortgage Purchase Agreement. The officers signing this form CANNOT also witness/execute their own signature on the form. You may provide your own, or use the blank template provided. *Please note: This certificate must be dated the day of the Board Resolution, or shortly thereafter*.
- 4. (2) Mortgage Purchase Agreements The agreement between IHDA and the Lender. Execution is required by every lender without alteration. Please be sure to complete all blanks and sign all relevant pages requiring signatures. The agreement may be wet signed and mailed to IHDA or be sent to IHDA electronically with a valid authenticated electronic signature. *Please Note: The Agreement must be dated the day of the Board Resolution, or shortly thereafter.*
- 5. Provide, as available by your primary regulator,
  - **a.** Documentation of your approval to do mortgage lending in Illinois. This will differ depending on your organization. This could include a screenshot from <u>www.nmlsconsumeraccess.org</u> showing state licenses/registrations or a Certificate of Corporate Existence from IDFPR, OCC, etc. <u>AND</u>
  - **b.** Evidence of good standing. This will differ depending on your organization. This could include a Certificate of Corporate Existence from IDFPR, OCC, etc., Secretary of State's Certificate of Good Standing, or IDFPR Credit Union Certificate of Good Standing. (*Depending on what is required in 5(a) your evidence of good standing may be included with your approval to do business.*)

- 6. <u>**Copy of current IRS-W9**</u> Request for Taxpayer Identification Number and Certification. Must be complete, signed, and dated.
- 7. <u>Lender Information Sheet</u> Provides IHDA contact information and Agency approvals of the Lender.
- 8. <u>System Administrator Form</u> Designates employees of the entity to control access to IHDA's loan origination system within your organization.
- 9. Current Errors and Omissions and Fidelity Bond Insurance Certificates.
- 10. Copies of current **financial statements**. Please provide written explanation of any deficit net income or non-recurring expenditures.
- 11. Provide **résumés or other appropriate information** of principal officers managing the underwriting and originating process.
- 12. Scorecards from lender's three largest investors, as available.
- 13. Current **Quality Control Review Plan**, including pre-funding and post funding procedures.
- 14. Copy of **hiring procedures** for checking all origination staff (including application through closing) against, at minimum, the U.S. General Services Administration Excluded Parties List, the HUD Limited Denial of Participation List, and the Federal Housing Finance Agency Suspended Counterparty Program List.
- 15. Copy of the Information Security Policy.
- 16. Copy of the **Disaster Recovery** or **Business Continuity Plan**.
- 17. Copy of **Diversity, Equity, and Inclusion Statement**, if applicable.

**ADDITIONAL NOTES:** 

#### **SUBMISSION INSTRUCTIONS**

All electronic documents/copies and any questions must be e-mailed to:<u>lenderrelations@ihda.org</u> (electronic submissions preferred, but not required)

#### If electing to do wet signatures, the original Agreements must be mailed to:

Illinois Housing Development Authority Attention: Homeownership 111 E. Wacker Drive, Suite 1000 Chicago, IL 60601



### I. Lender Information

Name of Lender:				
DBA? YES NO	If yes, DBA Name:			
Address of Organization:				
	(Corporate Address, City, State, and ZIP)			
State of Incorporation:	Main Telephone Number:			
Parent Company (Name):				
Lender's Primary Regulator:				
Illinois License Number:				
U.S. Bank Status:	Delegated Underwriting Non-Delegated UW			
Name of Loan Origination Syste	em (LOS):			
Name of eVault Vendor:				
II. Agency Approval	<u>Is</u>			
	Yes <u>No</u> <u>Agency #</u>			
NMLS				
U.S. Bank HFA Lender ID				
MERS ORG ID Federal National Mortgage Asso				
Federal Home Loan Mortgage C	Corporation (EHLMC)			
Federal Housing Agency (FHA)				
US Department of Veterans Affa				
US Department of Agriculture (L				

### III. Other Illinois programs currently offered (County, City, etc.)



## IV. Contact Information

President / Chief Executive Officer (CEO)		
Name:	Title:	
Email Address:		
Chief Operating Officer (COO)		
Name:	Title:	
Email Address:		
Regional / Primary Sales Manager for Illinois		
Name:	Title:	
Email Address:		
Post-Closing		
Name:	Title:	
Email Address:		
Processor		
Name:	Title:	
Email Address:		
Underwriter		
Name:	Title:	
Email Address:		
Servicing Contact		
Name:	Title:	
Email Address:	Telephone:	
Servicer/Sub-Servicer Name		



### V. Warehouse Information

Warehouse Lender	Line Limit	Approval Date	Contact Information

### VI. Funded Volume Information

Residential Funded Purchase Loans	Count of Total Units	Count of Illinois Units	Total Funded Volume (\$)	%Conv Loan Type	%FHA Loan Type	%VA Loan Type	%USDA Loan Type
Last Calendar Year							
Year-To-Date							
Projected IHDA loans to be delivered this year							

	Total Default Rate %	Total Count of Buybacks	Count of Loans Ineligible for Delivery
Last Calendar Year			



### SYSTEM ADMINISTRATOR FORM

#### Dear IHDA Mortgage Participating Lender:

Please use the form below to designate the system administrators for the IHDA reservation system that is used to originate loans. System administrators are individuals at your institution who will be responsible for general maintenance of your institution's lender database including assigning log in information to new users and making users inactive when they no longer work at your company.

Name	of	Lender:
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Name of System Administrator #1:							
Email A	Address:						
Teleph	one:						
	Grant Access	Remove Access	Update Contact Info	No Changes			
Nama	of Custom Administrate	- # <b>2</b> .					
Name	of System Administrato	r #2:					
Email A	Address:						
Teleph	one:						
	Grant Access	Remove Access	Update Contact Info	No Changes			
Name	of System Administrato	r #3:					
Email /	Address:						
Telephone:							
	Grant Access	Remove Access	Update Contact Info	No Changes			

Direct questions regarding this form to Mortgage@ihda.org.