Lender Onboarding Package

Lender Name

How to submit your package successfully:

- 1) All questions and submissions must be sent toLenderRelations@ihda.org.
- 2) Please complete the subject line with 'NMLS ID Number / Lender Name Recertification Submission'
- 3) Include all items COMPLETED in one email at the same time
 - a) Use zip files or compressed PDF where possible, to help with size
 - b) If you are still struggling with size limits, please email and let us know so that we may provide other instructions.
- 4) We will review your package in the order in which it is received. Depending on volume it can take us up to 15 business days to respond to your email.
- 5) We will allow electronic signatures with an official signing service (i.e., DocuSign, etc.).
- 6) Any original documents must be mailed to:

Illinois Housing Development Authority

Attention: Homeownership

111 E. Wacker Drive, Suite 1000, Chicago, IL 60601



LENDER ONBOARDING To be submitted after approval with U.S. Bank





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Lender Onboarding Application

Thank you for selecting IHDA as your lending partner! In order to become an approved IHDA lender, please review and complete the form below. Please note, all IHDA lenders must be approved with the corresponding Agency or GSE (Government Sponsored Enterprise) whose lending products they intend to originate (i.e. – FNMA, FHLMC, FHA, VA, USDA). *Examples of required documents are linked within this checklist*. All required documents are located starting on page 2. Please **allow 30 to 60 days** for a determination. For any questions on the process, please email lenderrelations@ihda.org.

PLEASE READ THE CHECKLIST CAREFULLY, ALL ITEMS MUST BE CORRECT AND ACCOUNTED FOR TO BE APPROVED

LENDER INFORMATION

Company/Lender/Mortgagee Name

Company/Lender/Mortgagee NMLS ID

Preparer Name Preparer Title

Preparer Email Preparer Phone

COMPLIANCE CERTIFICATIONS

I, (LEADERSHIP CONTACT NAME)

(POSITION/TITLE)

certify that our company is compliant with the following and will provide evidence of any at the request of the Illinois Housing Development Authority or its partners, at any time:

- 1) Our company complies with all applicable Agency, local, state, and federal regulations, and/or ordinances.
- 2) Our company and its entities, including all DBA's and branches, are in good standing with applicable licensing authorities.
- 3) Our company complies with HUD's Affirmative Fair Housing Market regulations.
- 4) Our company complies with Appraiser Independence Requirements (AIR), including monitoring, and maintains a written policy governing the appraisal ordering process and preparation of Appraisal Reports prepared on the company's behalf.
- 5) Our company complies with, and has policies concerning, the Bank Secrecy Act, USA Patriot Act, Anti-Money Laundering Act, OFAC, and Fraud Detection and Reporting.
- 6) If our company chooses to utilize electronic signatures, we follow all required Agency, federal, and state guidelines, including the Illinois Uniform Electronic Transactions Act and any subsequent Illinois Law.
- 7) Our company screens all parties to mortgage origination against all applicable exclusionary lists, including, without limitation, Fannie Mae, Freddie Mac, and Ginnie Mae as required by the regulations.
- 8) Our company maintains an ongoing Quality Control Review Program. This includes a written plan that includes details on conducting reviews on a random sample of not less than 10% of loans originated on behalf of the company, resolving QC discrepancies, taking corrective actions, and reporting to senior management as required by each Agency.
- 9) During the certification period our company was not sanctioned by any State(s) (as defined at 12 U.S.C. § 1707(d)) in which the company will originate insured mortgages or Title I loans, except for those Sanctions, if any, that the Company/Mortgagee reported to HUD, GNMA, FHLMC, and/or FNMA and for which the Mortgagee/Company received explicit clearance from HUD, GNMA, FHLMC, and/or FNMA to continue with the certification process.
- 10) I certify that, during the certification period, the company, or any Authorized Representative (and/or Corporate Officer (as defined at HUD Handbook 4000.1 I.A.3.c.iv.(B)) was not:

- a) Subject to a suspension, debarment, or under a Limited Denial of Participation (LDP); or
- b) Refused or had revoked, any license necessary to conduct normal operations in the mortgage loan industry by any State(s) (as defined at 12 U.S.C. § 1707(d)) in which the company will originate insured mortgages or Title I loans; except for those occurrences, if any, that the company reported to HUD, GNMA, FHLMC, and/or FNMA and for which the Company/Mortgagee received explicit clearance from HUD, GNMA, FHLMC, and/or FNMA to continue with the certification process; or
- c) Subject to a suspension, debarment, or other action as a result of principal officer background check(s), furthermore certifying all principal officer background checks have been free from negative findings.
- 11) I acknowledge that I am an Authorized Representative (and/or Corporate Officer) of the above-mentioned company authorized to execute these certifications and acknowledgments on behalf of the company.
- 12) I certify that the preceding statements are materially correct to the best of my knowledge.

| Authorized Lender Representative Signature | Authorized Lender Representative Title | | |
|--|---|--|--|
| | | | |

REQUIRED DOCUMENTATION TO BE SUBMITTED

Included NA

Please note that all <u>underlined</u> items below link to sample documents. If N/A is selected, a reason must be provided on this form or in an attached document. Electronic signatures are allowed if documents are signed with an official signing service (i.e., DocuSign, etc.). E-Mail all items and questions to lenderrelations@ihda.org.

- 1. **U.S. Bank Approval Letter** IHDA will verify that the lender is recently (within 18 months) an approved and/or recertified participating lender with U.S. Bank Home Mortgage.
- 2. Executed Board Resolution from the Applicant's Board of Directors Authorizes Lender to enter into the Mortgage Purchase Agreement with IHDA (*Illinois Housing Development Authority's name must be spelled out in the resolution*). Resolution must also clearly state all authorized signatories to this transaction. Resolution should be on the entity's letterhead. You may use the blank template provided or provide your own that matches the requirements in the template. Copies are allowed.
- 3. Certificate of Incumbency An officer of the entity certifies the identity and signatures of the authorized signatories of the Lender (as indicated on the Board Resolution required above). It must, at a minimum, include the name, title, and original signature specimen of whoever will be executing the Mortgage Purchase Agreement. The officers signing this form CANNOT also witness/execute their own signature on the form. You may provide your own, or use the blank template provided. No copies, signed original required. Please note: This certificate must be dated the day of the Board Resolution, or shortly thereafter.
- 4. (2) Mortgage Purchase Agreements The actual agreement between IHDA and the Lender. We require two signed documents. Please be sure to complete all blanks and sign all relevant pages requiring signatures. Please Note: The Agreement must be dated the day of the Board Resolution, or shortly thereafter.
- 5. Provide, as available by your primary regulator,
 - a. Documentation of your approval to do mortgage lending in Illinois. This will differ depending on your organization. This could include a screenshot from www.nmlsconsumeraccess.org showing state licenses/registrations or a Certificate of Corporate Existence from IDFPR, OCC, etc. AND
 - **b. Evidence of good standing.** This will differ depending on your organization. This could include a Certificate of Corporate Existence from IDFPR, OCC, etc., Secretary of State's Certificate of Good Standing, or IDFPR Credit Union Certificate of Good Standing. (Depending on what is required in 5(a) your evidence of good standing may be included with your approval to do business.)

- 6. Copy of current IRS-W9 Request for Taxpayer Identification Number and Certification. Must be complete, signed, and dated.
- 7. Lender Information Sheet Provides IHDA contact information and other information regarding the Lender.
- 8. System Administrator Form Designates employees of the entity to control access to IHDA's loan origination system within your organization.
- Current Errors and Omissions and Fidelity Bond Insurance Certificates.
- 10. Copies of current **financial statements**.
- 11. Provide **résumés or other appropriate information** of principal officers managing the underwriting and originating process.
- 12. Scorecards from lender's three largest investors, as available.
- 13. Current Quality Control Review Plan, including pre-funding and post funding procedures.
- 14. Copy of hiring procedures for checking all origination staff (including application through closing) against, at minimum, the U.S. General Services Administration Excluded Parties List, the HUD Limited Denial of Participation List, and the Federal Housing Finance Agency Suspended Counterparty Program List.
- 15. Copy of the **Information Security Policy**.
- 16. Copy of the **Disaster Recovery** or **Business Continuity Plan**.
- 17. Copy of **Diversity**, **Equity**, **and Inclusion Statement**, if applicable.

ADDITIONAL NOTES:

SUBMISSION INSTRUCTIONS

Any original documents must be mailed to: Illinois Housing Development Authority

Attention: Homeownership

111 E. Wacker Drive, Suite 1000, Chicago, IL 60601

All electronic documents/copies and any questions must be e-mailed

to: lenderrelations@ihda.org



LENDER INFORMATION SHEET

| I. <u>Lender Informati</u> | on | | | |
|---|--|--|--|--|
| Name of Lender: | | | | |
| DBA? YES NO | If yes, DBA Name: | | | |
| Address of Organization: | | | | |
| | (Corporate Address, City, State, and ZIP) | | | |
| State of Incorporation: | Main Telephone Number: | | | |
| Parent Company: | (Name) | | | |
| | (Name) | | | |
| Illinois License Number: | | | | |
| U.S. Bank Status: | Delegated Underwriting Non-Delegated UW | | | |
| Name of Loan Origination Sys | tem (LOS): | | | |
| Name of eVault Vendor: | | | | |
| II. Agency Approva | ıls | | | |
| | Yes No Agency # | | | |
| NMLS | | | | |
| Federal National Mortgage As | | | | |
| Federal Home Loan Mortgage | | | | |
| Federal Housing Agency (FHA US Department of Veterans A | | | | |
| US Department of Agriculture (| | | | |
| | | | | |
| III. Other Illinois pro | grams currently offered (County, City, etc.) | | | |
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IV. Contact Information

| President / Chief Executive Officer (CEO) | |
|---|--------|
| Name: | Title: |
| Email Address: | |
| Chief Operating Officer (COO) | |
| Name: | Title: |
| Email Address: | |
| Regional / Primary Sales Manager for Illinois | |
| Name: | Title: |
| Email Address: | |
| Post-Closing | |
| Name: | Title: |
| Email Address: | |
| Processor | |
| Name: | Title: |
| Email Address: | |
| <u>Underwriter</u> | |
| Name: | Title: |
| Email Address: | |
| Lock Desk / Secondary | |
| Name: | Title: |
| Email Address: | |
| Servicing Contact | |
| Name: | Title: |
| Email Address: | |
| Servicer/Sub-Servicer Name: | |



V. Warehouse Information

| Warehouse Lender | Line Limit | Approval Date | Contact Information |
|------------------|------------|---------------|---------------------|
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VI. Funded Volume Information

| Residential Funded Purchase Loans | Count of Total Units | Count of Illinois Units | Total Funded Volume (\$) | %Conv Loan Type | %FHA Loan Type | %VA Loan Type | %USDA Loan Type |
|-----------------------------------|----------------------------|-------------------------|-----------------------------|-----------------------|----------------------|---------------------|-----------------------|
| Last Calendar Year | | | | | | | |
| Year-To-Date | | | | | | | |
| Projected IHDA loans to | | | | | | | |
| be delivered this year | | | | | | | |

| | Total Default Rate % | Count of Loans Ineligible for Delivery |
|--------------------|-------------------------|---|
| Last Calendar Year | | |



SYSTEM ADMINISTRATOR FORM

Dear IHDA Mortgage Participating Lender:

Please use the form below to designate the system administrators for the IHDA reservation system that is used to originate loans. System administrators are individuals at your institution who will be responsible for general maintenance of your institution's lender database including assigning log in information to new users and making users inactive when they no longer work at your company.

| Name of Lender: | | | | | | |
|--|---------------|---------------------|------------|--|--|--|
| Name of System Administrator #1: | | | | | | |
| Email Address: | | | | | | |
| Telephone: | | | | | | |
| Grant Access | Remove Access | Update Contact Info | No Changes | | | |
| | | | | | | |
| Name of System Administrator | r #2: | | | | | |
| Email Address: | | | | | | |
| Telephone: | | | | | | |
| Grant Access | Remove Access | Update Contact Info | No Changes | | | |
| | | | | | | |
| Name of System Administrator #3: | | | | | | |
| Email Address: | | | | | | |
| Telephone: | | | | | | |
| Grant Access | Remove Access | Update Contact Info | No Changes | | | |
| Direct questions regarding this form to Mortgage@ihda.org . | | | | | | |